

## About DMT Publishing

### About Us

DMT was founded in 1996 by Tim Hunt and Mark Manser Technicians with more than 30 years of combined experience in the printing industry. Tim and Mark are seasoned professionals and determined to provide customers excellent service and quality at an exceptional price!

DMT has included in our business plan to help customers who have found it difficult to work directly with the printer OEM's like Xerox, Kodak, Canon and others.

Our customers range from POD clients and printers who perform self service to those who purchase equipment, service and support from the OEM.

Our business is built on three primary focuses:

- Equipment,
  
- Operator Training, and
  
- Technical Support / Training.

How do we pass savings on to our customers?

Many people ask us how we manage to keep printing prices so low, and continue to produce high quality documentation. The answer is simple. We own our own printing equipment, and have full time service technicians on staff to help maintain our equipment, and keep it in top notch condition. We also maintain a complete supply of parts to help minimize machine down time. The result is the cost savings passed on to you the customer!

"We understand that business is all about taking care of the customer. Our full service design, sales and customer service staff are trained to ask the right questions. With years of experience, staff members help determine customer needs in an effort to develop, maintain, and finish each project with desired results. We are committed to doing the job right the first time!"

## Management - DMT Publishing